



Solar Contractor Bid Comparison Worksheet

	Item number (See descriptions below)	Bid #1	Bid #2	Bid #3
System Description	1. Company Name			
	2. License Number			
	3. System size in DC kW			
	4. Does contractor understand interconnection rates & tariffs?			
System Cost	5. Base system cost			
	6. All Adders			
	7. Monitoring cost (if applicable)			
	8. Estimated permit fees			
	9. Total cost			
	10. Financial rebates, incentives and tax credits			
Other Factors	11. Final Cost			
	12. Percent of electricity covered			
	13. Meter reading and reporting			
	14. Warranty timeframe			

Choosing a bid

- Experts strongly recommend interviewing at least three potential solar contractors and compare their solar system bids before choosing one.
- Use this bid comparison form to compare the total electricity the system would produce versus the net cost of the system. However, take caution against automatically selecting the lowest bid.
- An unusually low bid may be a red flag the contractor is cutting corners.

Asking the Right Questions

- Do you have a valid contractor's license? May I see it?
- How long have you been installing solar systems?
- Have you installed solar systems in my area? Do you have references I can contact?
- What type of manufacturer or other training do you have for the type of system you will install?
- Do you offer a warranty for equipment workmanship?